# Interest rate pass-through in Czech Republic, Hungary and Romania. Weighted Average Cost of Liabilities approach

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In order for monetary policy's interest rate channel to operate smoothly and effectively, the relevant retail interest rates of the real economy should react quickly and follow the movements of the prime rate. It has been observed that this connection has weakened since the financial crisis and it was suggested that the so called Weighted Average Cost of Liabilities (WACL) might be a better proxy for the banks' marginal costs than the prime rate or interbank rate. In this study we calculated the WACL for Czech Republic, Hungary, Romania, and applying cointegration tests and ARDL models, we examined whether their long run relationships with the retail loan rates rate are more stable. Results: 1. using the WACL instead of the interbank rate yields slightly more stable long-term relationships with the retail loan rates, and the WACL has been proved to be somewhat more stable than the interbank rate. 2. The interest rate pass through has been efficient for the household loan rates in all 3 countries, but only in Romania for the corporate loan rates. 3. The results suggest that the central banks can effectively influence the commercial banks financing costs, although this cost represents only one component of the loan rates, and the movements of the other components can offset the changes of the prime rate.

Keywords: Monetary transmission, bank pricing policies, cointegration, autoregressive distributed lags, break-point unit root

# 1. Introduction

During the last couple of decades, the main tool of monetary policy in developed countries has usually been interest rate steering. The central banks have intended to influence national retail rate levels (and consequently the country's economic activity) by setting the interest rate on some financial asset or liability issued by them. In order for the interest rate and credit channel of monetary policy to operate smoothly and effectively, the relevant interest rates of the real economy should react quickly and follow the movements of the base rate. However, during recent years it has been demonstrated that this pass-through effect has not been perfect, the loan and deposit rates do not necessarily move perfectly with the base rate or some relevant short-term interbank rate, and the break-down of the interest rate pass-through (IP henceforward) is seemingly associated with the financial crises. It has been suggested that instead of using the base rate or interbank rate, the financing cost of the lending rate is more closely connected to the weighted average cost of liabilities (WACL), and it is more relevant for banks in pricing their loans. In this article we investigate the interest rate pass-through process in Czech Republic, Hungary, and Romania, compute the WACL and test whether its relationship with the retail lending rates are more stable than that of the interbank rate.

The structure of the study is the following: the banks' pricing behavior and the reasoning behind the Weighted Average Cost of Liabilities (WACL) approach and the applied methodology is briefly discussed. After that the relevant time series (interbank and loan rates, spreads and the constructed WACL for the selected countries) are presented and followed by the formal tests of monetary policy's interest rate channel.

#### 2. Background

According to the marginal cost pricing model, the banks, like any other profit-oriented firm must consider the marginal costs of their operations when pricing their products. Hence, the relationship between lending rate and some marginal cost price (this refers to some market interest rate) can be captured by the following equation:

$$i = \alpha + \beta r \tag{1}$$

where *i* is the bank's lending rate,  $\alpha$  is some markup constant (at the end of this section we address the issue of the non-constant markup rate), *r* is some market rate and represents the marginal costs of intermediation and  $\beta$  is the sensitivity coefficient (Rousseas 1985, de Bondt 2005). Usually, it is assumed that the marginal cost of the banks' lending activity is either some reference rate or the interbank rate. Therefore, it is expected that a given country's relevant loan rate and the reference rate (or the interbank rate which can usually serve as a proxy) move together in the long run, that is, they are cointegrated. However, there has been growing empirical evidence that, especially after the financial crisis, this pass-through process has not been perfect in many countries. Aristei and Gallo (2014), Blot and Labondance (2013), van Borstel et al. (2016) and ECB (2009) documented for the Euro Area, Gambacorta et al. (2015) for Italy, Spain, United Kingdom and USA, Andries and Billon (2016), Havranek et al. (2015) for Czech Republic, Varga (2016) for Hungary that the IP had been impaired by the financial crisis.

Recently, it has been proposed by Illes et al. (2015) that the interbank rate or prime rate might not be the best proxy of the banks' marginal cost and the observed weakened long term relationship between the prime rates and retail rates might be a consequence. They suggest that using the so called Weighted Average Cost of Liabilities (WACL henceforward) might perform better and might represent the funding costs of commercial banks more accurately. They tested their hypothesis on data for Euro Zone member countries and found that the pricing behavior of banks did not substantially change after the crisis and in fact the relationship between the retail rates and WACL has been stable. Following this research, Kapuscinski and Stanislawska (2016) studied the Polish IP and arrived at a similar conclusion.

The WACL is a weighted average of the interest rates at which commercial banks can obtain funding:

$$WACL = \sum_{i=1}^{n} w_i r_i \tag{2}$$

Where  $r_i$ -s are new business interest-rates on the different liabilities of the banks, and  $w_i$  is the proportion of that liability in total liabilities (outstanding stocks of liabilities) (Illes et al. 2015). Using the stock of outstanding liabilities and new business interest rates in the calculation of WACL implicitly assumes that the current liability structure is a good predictor or proxy for the liability structure of the near future. The assumption is reasonable if one considers that changing the composition of liabilities for a bank is a slow process, since there are many items on the liability side of the balance sheet that have a maturity much longer than overnight, in fact more than a year or so. That explains the hybrid characteristics of WACL, i.e. stock liability structure and flow interest rate statistics (Illes et al. 2015).

So far, the markup  $\alpha$  in (1) was assumed to be constant. However, this is not necessarily the case: theoretical models and empirical findings suggest that the margin is subject to changes and shifts. For instance, one of the most influential models on the topic by Ho and Saunders (1981) assumed that the banks act as risk-averse dealers in deposit and loan markets. According to their model, the interest rate spread consists of two terms. The first term expresses the market structure, that is, if the market demand and supply for loans and deposits are inelastic, the bank is able to charge higher margins. The second term depends on three factors: the management's risk aversion, the size of the transactions and the volatility of interest rates. This implies that these factors can influence the spread of banking interest rates and had these factors change the margin would change as well. The model was later extended by (among others) Allen (1988), incorporating loan heterogeneity into the model, and it was found that due to the portfolio effect, the spread might be reduced when crosselasticities of bank products exist. Angbazo (1996) introduced default risk and showed that banks with more risky loans tend to charge higher margins. Entrop et al. (2015) augments the Ho-Saunders model with interest rate risk and found that higher maturity mismatch of loans and deposit leads to higher margins.

Wong (1997) applied industrial organization approach to show that market structure, operating costs, and the exposure of credit and interest rate risk are in a positive relationship with the interest rate spread. Robert Merton proposed a corporate loan model based on option pricing. It takes into account the possible effects of credit risk and finds that the firms' debt to equity ratio, the volatility of their assets and the duration of the loan determines the margins (Freixas–Rochet 2008). Empirical studies corroborated one or more of the above models' predictions: for example, in Saunders and Schumacher (2000), Angbazo (1997), Entrop et al (2015) Lopez–Espinosa et al. (2011), using data for 7 OECD countries, the USA, the German banking system and 15 developing developed countries, respectively.

The determinants of the interest rate margin are not the subject of our analysis, but from the above discussion it is already clear that changes in these factors can change the spread, thereby they can possibly impair the IP. For example, consider a situation in which the central bank cuts the reference rate by 50 basis points, but parallel to this decision, the banks' risk perception shifts, thus increasing the interest rate spread. The net effect on the retail interest rate might be close to zero, making the IP less effective. This points to the fact that the funding costs of loans is only one (albeit very important) aspect of the pricing of the loan, but that the variations of the margins should not be ignored either.

#### 3. Data and Methodology

#### 3.1 Data

In order to examine the IP, selected retail loan rates, WACL and interbank rates are needed. For loan rates, the new business interest rates on over 1 million-euro loans to nonfinancial corporations, and interest rates on loans to household for house purchasing were considered. The interbank rate is the proxy for market rate, and monthly average of overnight interbank rates are used here in concordance with the literature (see e.g. Gambacorta et al. 2014). It should be noted, however, that in Hungary the spread between the prime rate and the interbank rate has widened since the end of 2008. The reason for this is the surge in excess interbank liquidity after that the country obtained a loan from the trio of IMF, European Commission and World Bank at the onset of the financial crisis in 2008. Most of the loan was used to refinance sovereign debt denominated in local currency. The excess liquidity in turn increased the liquidity supply in the interbank market thereby pushing the interbank rate downwards. Thus, the spread between loan rate and interbank rate is significantly higher than the spread between loan rate and prime rate (Varga 2016). Consequently, the spread over interbank rate is distorted, and for this reason one could argue that, from the perspective of interest rate transmission to retail rates, using the prime rate is more appropriate. However, for the sake of comparison, the interbank rate was used in the case of Hungary as well.

In computing the WACL we took a banking sector level approach, that is, we used the monetary statistics provided by the central banks and calculated the different proportions of liabilities for the whole banking sector. Following Kapuscinski and Stanislawska (2016) we considered only liabilities denominated in local currency. Having obtained weights for the liabilities, these are multiplied by the corresponding interest rates. Central banks provide statistics for the new business interest rates on deposits for different economic sectors (households, non-financial corporations, financial corporation other than MFIs), therefore they can be used in a straightforward manner. As for government (local and central) deposits, due to the lack of specified interest rate statistics, the rates applied for non-financial corporations were used. In case of debt securities issued by banks, we found the interest rate to be paid on them in most cases is fixed to some interbank rate, hence the one-year interbank rate is used as financing cost for calculating the WACL. It should be noted however, that the markup of debt securities on the interbank rate is not zero, thus using only the interbank rate as the cost could lead to underestimation of the true WACL. Having said that, the proportion of debt securities, as can be seen in the next section, is relatively small in all three countries, so adding some markup constant to the interbank rate would not change the WACL significantly, and, what is more, it would only change the level of WACL, not its evolution.

In this study, we investigated the long-run relationship between the WACL, interbank rate and in three selected Central and Eastern European EU member

countries – Czech Republic, Hungary and Romania. Illes et al. (2015) studied the WACL for euro area countries, while Kapuscinski and Stanislawska (2016) did the same for Poland recently. Therefore, we intend to extend the scope and study the possible effects for other non-euro area EU member countries.

The time series start at 2003, 2004 and 2007 for Hungary, Czech Republic and Romania, respectively, and end in October 2017. Monthly values are used in all cases, the data being obtained from the corresponding National Banks databases (Hungarian Central Bank - MNB, Czech National Bank – CNB, National Bank of Romania – NBR).

#### 3.2 Cointegration

To test the efficiency of interest-rate transmission formally, one usually looks for cointegrating relationships between the variables in question. Economic time series often exhibit non-stationarity and estimating regression between such variables can lead to spurious regressions, that is, the test statistics will be unreliable. Although if the time series are related to each other in some way, it can often be observed that they exhibit a common trend and it is possible to find a linear combination of them which would be stationary (that is, the variables are cointegrating). So, the usual way to investigate interest-rate pass through is first to test the stationarity of the variables involved in the analysis, using the well-known unit-root tests such as the Augmented Dickey-Fuller or the Philips-Perrion tests. If the null hypothesis of non-stationarity cannot be rejected, the analysis can proceed by testing the cointegration relationships by applying cointegration tests such as the Engle-Granger or Johansen-test.

The problem with this approach is that the economic time series often contain structural breaks which can lead to under-rejection of the non-stationarity null hypothesis using the standard unit root tests (Maddala–In-Moo 1999, Perron 1989). As a response to the financial crisis, interest rates have tended to decrease and reached historically low levels. Indeed, in Fig 1. the evolution of interest rates and WACL can be seen and they do exhibit signs of structural breaks. Therefore, it is reasonable to assume that there have been structural changes in the interest-rate-related time series, hence special unit root test should be carried out which could handle regime shifts and changes. For this reason, the unit-root tests to take into account the possible effects of structural changes. The advantage of this test is that it does not require an exogenously set break date but is able to find it endogenously; thereby it does not depend on a priori assumptions concerning the exact date of structural change.

The next step in the analysis is to check whether there are any cointegrating relationships between the interbank rate or WACL and the loan rates. As mentioned above, cointegration occurs when a linear combination of the given variables is stationary; in other words, the variables have a common stochastic trend (Lütkepohl–Krätzig 2006). When the time series are cointegrated, the cointegration regression can be considered to be the long-run equilibrium model between the variables. The widely used Johansen-test and Engle-Granger test were carried out to inspect whether there is a long-term relationship between the given variables. For each country, four possible cointegrating relationships were considered: the interbank rate with corporate

loan rate and household loan rate, and WACL with corporate loan rate and household loan rate.

However, one notable problem can occur with the traditional cointegration tests when the order of integration of variables differs. The seminal articles on cointegration by Engle and Granger (1987) and Johansen (1991) assumed that both (all) series are I(1), i.e. they are difference stationary, that is differencing the series transforms them to stationary. However, it may very well be the case that one of the series is not I(1) or the order of a series is uncertain thanks to the size distortions and low power accompanying the usual unit root tests (see e.g. Maddala–In-Moo1999). This is the unbalanced equation problem and one consequence is that the critical values for hypothesis testing might not be reliable. One way to handle the situation is to use Autoregressive Distributed Lags (ARDL) models as proposed by Pesaran et al. (2001). As will be seen in the next section, the breakpoint unit root tests indicate that some of the series are I(0) and some are I(1), therefore in addition to the Engle-Granger and Johansen tests, ARDL models have been carried out to investigate the long run relationship between the variables and the short run dynamics of interest rate pass-through. An ARDL (p,q) model in general is the following:

$$y_{t} = \alpha_{0} + \alpha_{t}t + \sum_{i=1}^{p} \phi_{i}y_{t-1} + \sum_{j=1}^{q} \theta_{j}x_{t-j} + \varepsilon_{t}$$
(3)

Where  $\varepsilon_t \sim iid(0,\sigma^2)$  disturbance,  $\alpha_0$  constant,  $\alpha_t$ ,  $\phi_i$  and  $\beta_{j,l}$  are coefficients of the linear trend, lags of the dependent variable and the regressors, respectively. Let  $\Delta y_t = y_t \cdot y_{t-1}$ , now, (3) can be transformed into

$$\Delta y_{t} = a_{0} + a_{1}t + \alpha y_{t-1} + \theta x_{t-1} + \sum_{j=1}^{p-1} \gamma_{j} \Delta y_{t-j} + \sum_{j=0}^{q-1} \psi_{j} \Delta x_{t-j} + u_{t}$$
(4)

Where  $\alpha = -(1-\phi)$ . Let  $\beta = -\theta/\alpha$ , then (4) can be rearranged as:

$$\Delta y_{t} = a_{0} + a_{1}t + \alpha(y_{t-1} - \beta x_{t-1}) + \sum_{j=1}^{p-1} \gamma_{j} \Delta y_{t-j} + \sum_{j=0}^{q-1} \psi_{j} \Delta x_{t-j} + u_{t}$$
(5)

Where  $\beta$  is the long-term parameter, and the error correction (EC) term, which is also the cointegration relationship, is the following:

$$EC = y_{t-1} - \frac{\theta}{\alpha} x_{t-1} \tag{6}$$

Pesaran et al. (2001) proposed bounds test and the corresponding critical values for the EC's coefficient and showed that these tests are in fact consistent. H<sub>0</sub>:  $\alpha = \theta = 0$  and rejecting the null hypothesis would indicate cointegrating relationships between the variables.

### 4. Results

### 4.1 Liability composition

The liability structure of the commercial banks can be seen in Figure 1. Not surprisingly, in all three countries the household deposits represent the most important

financial funding for banks; their proportions ranging from 35 to 60 percent of the total liabilities. Czech Republic has seen the most stable liability structure, the main components have barely changed during the period between 2004 and 2017, with household deposits being the most important; around 50 percent of the banks' liabilities come from this source. The share had been on a mild decline during the precrisis period, fell below 50 percent, but started to increase after that. Similar trajectories were observed in other European countries (Illes et al. 2015, Kapuscinski–Stanislawska 2016), suggesting that commercial banks tended to rely more on stable financing sources as a response to the global financial disturbances. The deposits of non-financial corporations were just below 20 percent and interbank loans and debt securities made up around 10 percent, respectively.

Figure 1 The evolution of the liability compositions, proportion of total liabilities

**Czech Republic** 



Source: CNB, MNB, BNR Own construction.

In Hungary, the picture is different: while household deposits still constitute the largest proportion of liabilities, their importance has weakened, and at the end of 2017, their weight fell as low as 35 percent. One of the most important factors contributing to this decline is the government's high-volume bond issuance to households. As mentioned earlier, Hungary had to resort to the IMF in order to avoid sovereign default and used its loan mainly to refinance sovereign debt which resulted in a huge surge in the share of foreign currency denominated debt in the debt structure (which was already significant: around 40% before the crisis, and almost 70 % after exercising the IMF loan).<sup>8</sup> The need to refinance the relatively high level of foreign

<sup>&</sup>lt;sup>8</sup> For reasons that led to Hungary's de facto sovereign default in 2008 see e.g. Kovács (2009).

debt carries substantial risk, and the government decided to decrease this vulnerability by refinancing the maturing foreign currency denominated debt with Hungarian Forint denominated debt. The process involved issuing bonds directly to the household and making them attractive by paying a higher interest rate than one could obtain on bank deposits. The household deposits in turn were shifted from bank deposits toward government debt instruments. After the financial crisis the proportion of both interbank loans and corporate deposits increased, and the former can be explained partly by the high interbank liquidity discussed above. Debt securities have made up around 10 percent of the liabilities.

As for Romania, the share of household deposits was already increasing before the crisis, from the 40 percent level, and staying in the range of between 50 and 60 percent during the post crisis period. One of the direct consequences of the financial turmoil in 2008-2009 was the sudden drop in the proportion of corporate deposits (around 10 percentage point) but this has recovered since and again reached almost 40 percent.

In all three countries the proportion of overnight deposits comprise a substantial share of deposits (ranging from around 40 to 60 percent), thereby providing a cheap albeit liquid financing source for the banking sector.

## 4.2. WACL and loan rates

To obtain the WACL, the liability weights are to be multiplied with the appropriate interest rate. "The evolution of WACL and loan rates can be seen in Figure 2." In Czech Republic the WACL had been lower than the interbank rate during the precrisis period but has been higher since then. This has been mainly due to the fact that the spread of household deposits on interbank rate had been negative until around 2010 but has been constantly positive since. In Hungary, the WACL has been lower than the interbank rate during the whole period, but the two are moving together very closely. In Romania, the WACL and interbank rate basically has been moving together with the WACL proving the more stable.

Non-financial corporate loan rates reached their maximum during the financial crisis and basically have been declining since. Indeed, they are currently at historically low levels in all three countries discussed here. In Hungary and Romania, the loan rate, WACL and interbank rates are generally moving together, while in the Czech Republic the relationship between corporate loan rate and interbank rate is stronger, due to the fact discussed above, and the evolution of Czech WACL has been somewhat different from that of the interbank rate.

Figure 2 The evolution of WACL, interbank rate and loan rates



Source: CNB, MNB, BNR Own construction.

Figure 3 is a transformation of Figure 2, that is, it shows the spreads of corporate loan rates over interbank rate and WACL. Basically, in all three countries the spread on interbank rate had constantly increased before and at the onset of the crises, while the spread on WACL has been somewhat more stable and in fact on average it fell below the pre-crisis level. Both spreads have declined everywhere since their peak after the crisis probably due to the historically low interest rate environment. Over the last 4-5 years, the spreads have been moving closely together, suggesting that the difference between spreads is partly influenced by the absolute level of interest rates. Interestingly, the spread over WACL and the spread over interbank rates usually have been very close to each other since the crisis, with the only exception being Hungary, where the spread over WACL has been constantly higher, especially before 2013.



*Figure 3* The evolution of corporate loan rate spreads.



Regarding the interest rate on household loans for house purchasing, the evolutions of spreads are a little bit different (see Figure. 4): the spreads had already been declining before the crisis, but then started to increase sharply as a consequence of the financial disturbances and spiked around the end of 2009. The spreads have been decreasing since then, except for Hungary where the spreads stayed at a relatively high level, and in fact has even increased. Aczél et al. (2016) argues that the main reason behind this is that the proportion of loans with long term fixed interest rate is relatively high (around 50 percent) in Hungary, and the spread on those loans

is higher than the average in the region, meaning customers pay a higher premium for stable and predictable installments.



Figure 4 The evolution of household loan rate spreads.

## 4.3 Interest-rate pass-through

As discussed in Section 2 before we can proceed to cointegration analysis, the stationarity of the time series must be checked. The test results of the Vogelsang-Perron break point the ADF and the PP can be seen in Table 1. Interestingly, the

traditional tests cannot reject the null hypothesis, implying that all the time series are non-stationary. In contrast, the break point unit root test indicates that 8 of the 12 time series are in fact stationary with a break in the data (in 6 cases the results are significant even at 1 percent level). This is important since the standard cointegration tests are unreliable for unbalanced equations.

Country	Time series	Break Point Unit Root	ADF	PP	
	WACL	-5.99***	-0,582431	-0,799214	
Hungary	Loan Rate (Corp.)	-3,81	-0,41251	-0,766459	
Hungury	Loan Rate (HHold)	-5.24**	-0,70563	-0,724023	
	Interbank Rate	-7.99***	-0,581947	-0,838534	
	WACL	-3,21	-2,623	-0,945901	
Czech Republic	Loan Rate (Corp.)	-4.05*	-0,955368	-1,169111	
Cheen Republic	Loan Rate (HHold)	-9.66***	-0,41216	-0,230224	
	Interbank Rate	-6.37	-1,442749	-1,006835	
	WACL	-5.81***	-1,282144	-0,747615	
Romania	Loan Rate (Corp.)	-5.45**	-1,284174	-0,89882	
Komunia	Loan Rate (HHold)	-2,51	-0,605741	-0,675612	
	Interbank Rate	-5.67***	-1,535654	-1,616276	

Table 1 Unit Root tests

Null-hypothesis: the time series is not stationary. \*\*\*, \*\*, \* indicate significant levels at p<0.01, p<0.05, p<0.1, respectively. Source: own construction.

Source: Own calculations.

For the above reasons, the ARDL model is better suited to examine the longterm relationships of the variables. The test results can be seen in Table 3. In addition, the ARDL model with a crisis dummy variable was estimated (third columns). Moreover, for comparison purposes, the Johansen and the Engle-Granger tests were carried out as well, the results are displayed in Table 2. It can be seen from the test statistics that in Romania both tests were able to find cointegrating relationships, using the WACL and the interbank rate as well, for both loan rates. These suggest that the Romanian interest-rate pass through is operating efficiently, and the monetary authority is able to steer the retail interest-rates (these results are in concordance with the findings of Enache-Radu (2015)). In Czech Republic and Hungary, the picture is different - long-term relationships were found for the household loan rates, but not for the corporate loan rates. It was suggested by Varga (2016) that in Hungary the excess interbank liquidity might account for the deviations of corporate loan rates from equilibrium.<sup>9</sup> In fact, if the ARDL model for Hungary is augmented by the Hungarian interbank liquidity, the bound test indicates that the long-term relationship between the interbank rate and the corporate loan rate is restored. As for Czech Republic, Havranek et al. (2015) analyzing Czech bank level data found that some

<sup>&</sup>lt;sup>9</sup> Indeed, the financial crises induced significant changes in the central bank balance sheets Europe-wide see e.g. Kiss and Balog (2018).

banks try to smooth out the changes in the policy rate for their clients, thereby they are not following the base rate that immediately or closely.

	Variables	Johansen test	Engle-Granger
Hungary	WACL - Loan Rate (Corp.)	-	*
	Interbank - Loan Rate (Corp.)	-	-
	WACL - Loan Rate (HHold.)	***	***
	Interbank - Loan Rate (HHold.)	***	***
Czech Republic	WACL - Loan Rate (Corp.)	-	-
	Interbank - Loan Rate (Corp.)	-	-
	WACL Loan - Rate (HHold.)	-	-
	Interbank - Loan Rate (HHold.)	**	-
Romania	WACL - Loan Rate (Corp.)	**	***
	Interbank - Loan Rate (Corp.)	**	***
	WACL - Loan Rate (HHold.)	***	**
	Interbank - Loan Rate (HHold.)	-	-

T	able	2	Cointegration	tests
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Null-hypothesis: no cointegration. . \*\*\*, \*\*, \* indicate significant levels at p<0.01, p<0.05, p<0.1, respectively. Source: own construction.

Source: Own calculations.

	Variables	ARDL f bound test	ARDL f bound test with shift dummy
Hungary	WACL - Loan Rate (Corp.)	3.67	4.53‡
	Interbank - Loan Rate (Corp.)	2.63	3.58
	WACL - Loan Rate (HHold.)	21.53***	21.63***
	Interbank - Loan Rate (HHold.)	5.93**	6.65**
Czech Republic	WACL - Loan Rate (Corp.)	4.95*	4.69‡
	Interbank - Loan Rate (Corp.)	2.45	3.34
	WACL Loan - Rate (HHold.)	6.46**	6.86**
	Interbank - Loan Rate (HHold.)	6.01**	7.72**
Romania	WACL - Loan Rate (Corp.)	13.27***	12.66***
	Interbank - Loan Rate (Corp.)	6.16**	11.51***
	WACL - Loan Rate (HHold.)	9.73***	13.17***
	Interbank - Loan Rate (HHold.)	6.04**	4.97*

## Table 3 ARDL cointegration analysis

Null-hypothesis: no long-term relationship. \*\*\*, \*\*, \* indicate significant levels at p<0.01, p<0.05, p<0.1, respectively. Source: own construction.

Source: Own calculations.

Figure 5 The evolution of Interbank rate-WACL



Source: Own construction based on CNB, MNB, BNR.

It is important to note that using the WACL instead of the interbank rate does yield better test statistics and slightly better results, although the number of long-term relationships found by using the WACL is not really different. These results show that the WACL can estimate the banks' funding costs somewhat better than the base rate or interbank rate. However, one caveat is in order: in Figure 5, it can be seen that the WACL and the interbank rate in all 3 countries have moved closer together *after* the crisis. Thus, the interbank rate's inadequacy in representing the commercial banks' funding costs cannot account for the weakened long-term relationships observed in numerous countries after the recent financial turmoil. In order to gain a better understanding of the efficacy of the interest rate channel and credit channel, a more micro approach is needed, that is, the components that comprise the margin of retail interest rates should be studied using individual bank level data.

### 5. Conclusions

In developed and developing countries, interest rate steering has been of central importance for monetary policy (Bindseil 2014). This assumes that retail interest rates, through mainly the interest rate and credit channel, follow changes in the base rate. After the 2008-2009 financial crisis, interest-rate pass through has seemed to be less efficient. We found that the Weighted Average Cost of Liabilities was more stable during the studied period than the overnight interbank rate, and its long-term relationship is slightly better with respect to the retail rates. Nevertheless, the results are modest, and in fact, the deviation of WACL from interbank has been significantly lower since 2008–2009 (see Figure 5). Our findings suggest that observed impaired long-term relationships might be explainable by changes in the components of the retail interest rate margins. Thus, it seems the central banks can still influence the funding costs of commercial banks, although, conventional monetary policy tools might not be able to effectively affect the margins of retail interest rates.

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